



Dear <First>,

Below are key highlights from our latest market intelligence on private business sales and acquisitions that occurred during the fourth quarter of FY17 (April through June 2017).

The Johnsons Report is a regular release focusing on mid-sized, Australian businesses from across various industry segments. It is designed to provide you and your associates with insight into broad M&A activity from across the private sector.

Simply click on the following blue text link or the button at the bottom of this email to access the [FULL REPORT](#).

Please feel free to share with your colleagues. ENJOY!

## SUMMARY OF RECENT DEALS



**Summit Businesses** acquired by  
Global Construction Services

Deal Size: \$18M



Downer Group signs acquisition  
agreement with ITS Pipetech

Deal Size: Undisclosed



mineware

Komatsu Ltd acquires  
MineWare Pty Ltd

Deal Size: Undisclosed



ADP Holdings and Ozfarm Royal  
acquired by Ausnutria Dairy

Deal Size: \$21M



I-MED Radiology continues growth  
with Sunraysia acquisition

Deal Size: Undisclosed



Cabrini buys K Care's Victorian  
operations out of receivership

Deal Size: Undisclosed



Diploma PLC eyes further growth  
with Abacus acquisition

Deal Size: \$23M



Gildan Activewear acquires local  
distributor Superior Active Wear

**SOLD by Johnsons Corporate**

Deal Size: Undisclosed



ALS acquires Marshfield Food  
Safety Services and OILCHECK

Deal Size: \$18M



Spotless doubles Victorian laundry  
volumes with Cabrini deal

Deal Size: Undisclosed



Allegro purchases majority stake  
in Terrex Seismic

Deal Size: Undisclosed



Dentsu Aegis Network acquires  
Accordant Pty Ltd

Deal Size: Undisclosed



Accenture buys out The Monkeys

Deal Size: Undisclosed



JB Financial Group expands with  
Jackson Capital acquisition

Deal Size: Undisclosed



Moelis Australia acquires 100%  
of Armada Funds Management

Deal Size: \$30M



Smartgroup to acquire  
AccessPay Group

Deal Size: \$15M



EY boosts cyber security business  
with Open Windows deal

Deal Size: Undisclosed



WingArc1st moves into Australia  
with Space-Time deal

Deal Size: Undisclosed



Superloop boosts cabling capacity  
with Subpartners deal

Deal Size: \$10M



Digital Pacific buys Anchor Hosting  
in "heavyweight" deal

Deal Size: Undisclosed

[Download the Full Johnsons Report](#)

If you're thinking about selling or seeking a merger partner to take your business to the next level, we'd be happy to walk you through some of the more important considerations. Why not get in touch and have an informal and confidential conversation with one of our Directors?

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